

From requirement to delivery.

Leonard Strategic Works sources, quotes and delivers equipment and supplies for government and commercial buyers.

CORE CAPABILITIES

- Solicitation-specific sourcing against specifications, part numbers, quantities, delivery dates and destinations.
- Competitive supplier sourcing, pricing and lead-time validation.
- Line-item quote packages with available manufacturer and product documentation.
- Purchase coordination, supplier management, freight, tracking and destination delivery.
- Product-origin and compliance documentation support when required.

PRODUCTS & INDUSTRIES

- Technology & AV: displays, cameras, networking, computing and electronics.
- Industrial equipment: tools, machinery, material handling and maintenance equipment.
- Electrical & power: power supplies, cable, electrical components and generators.
- Vehicles & equipment: utility vehicles, grounds equipment and specialty equipment.
- Facility & operations: safety, storage, furniture and facility supplies.
- Specialty procurement: hard-to-source and solicitation-specific products.

GOVERNMENT PROCUREMENT

- SAM registered federal contractor.
- Unique Entity Identifier assigned.
- CAGE Code assigned.
- Small-business supplier serving federal, state, local, education and public-sector buyers.
- NAICS and PSC/FSC classifications aligned to the products and requirements being pursued.

COMPLIANCE APPROACH

- Applicable FAR, agency and award clauses reviewed for each solicitation.
- Section 889 requirements addressed when applicable.
- Buy American, Trade Agreements Act, country-of-origin and domestic-preference requirements addressed when applicable.
- Set-aside and nonmanufacturer-rule requirements evaluated by solicitation.
- Cybersecurity, safeguarding and CUI requirements addressed when applicable.
- Supplier and product documentation maintained to support buyer requirements.

WHY LEONARD STRATEGIC WORKS

REQUIREMENT DRIVEN

We source to the stated requirement, not simply the nearest catalog item.

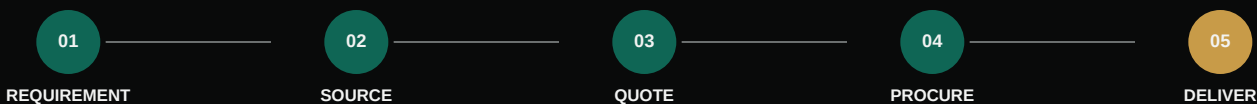
ONE POINT OF CONTACT

One coordinated path from requirement review through sourcing, freight and delivery.

MULTI-CATEGORY SOURCING

A flexible supplier network for standard, specialty and hard-to-source requirements.

PROCUREMENT WORKFLOW



Send us your requirement.

Government and commercial equipment sourcing and delivery

leonard@leonardstrategicworks.com

leonardstrategicworks.com